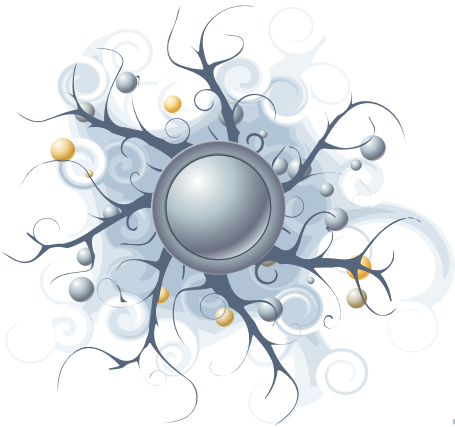


YOUR COMPETITIVE EDGE

- ★ State-of-the-art software system designed specifically for the foodservice industry
- ★ A support staff available 24 / 7
- ★ New applications are developed with your input for your business
- ★ Get new applications immediately—not months or years from now
- ★ Available software customization for your specific business needs
- ★ State-of-the-art hardware system with built-in expandability and security
- ★ Software that is constantly improving (over 100 new features added last year!)



LAZARUS SYSTEMS, LLC

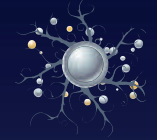
J. Michael Laster
President

2540 Spring Branch Ln
Goochland, VA 23063

(804) 920-5497 *cell*
(804) 204-0501 *pager*

mlaster@lazarussystems.com
www.lazarussystems.com

LDS



Innovative Software and Business Solutions



**Complete Foodservice
Distribution Software Package**

Lazarus Distribution Software (“LDS”) is a food distribution management software package designed to automate many aspects of your business. *LDS* enables you to efficiently manage all your order processing, accounting, purchasing, warehouse, vehicle/fleet, and inventory needs. You can track customer-leased equipment, spiff/rebates, trade show orders, local deals, and inventory variances. The system handles bid/contract and special pricing management, sales analysis, palletized picking, routing, and much more. *LDS* also easily interfaces with third-party systems, giving you the option of adding functionality at any time. *LDS* is a secure system designed for both novice and experienced users. Whatever your computer skill level, *LDS* makes your experience a pleasant and productive one. *LDS* works in real time — just like you do. It is a truly valuable, reliable and easy to use business tool. *LDS* coordinates the different parts of your business, links them together and gives you the information and analysis tools you need to make the right decisions to effectively manage your business — thus improving your bottom line.

LDS is loaded with features that are fast becoming necessities in today’s increasingly competitive market. Development projects continually add innovative features to the system to help you keep pace with our ever-changing business climate. *LDS* will be an indispensable business management tool — you’ll wonder how you ever survived without it!

LDS can assist you in managing six core areas of your business.

Software includes:

Logistics Solutions ★



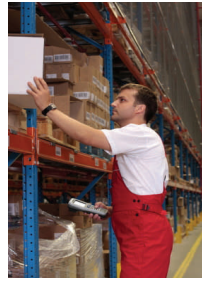
Automates your backhaul scheduling, routing/dispatching, and shipping processes. Customer routing is determined by order ship dates. Outbound shipping is facilitated with the Truck Loading Report and Shipping Manifest. These features will greatly enhance the logistical operations of your organization.

Warehousing Solutions ★

Automates your receiving and picking operations with the use of barcode and scanners. The Receiving Report and Slot Labels enable you to receive product efficiently. Pick Lists and Pick Labels facilitate order selection, improve shipping throughput, and reduce order error rates. These features allow for a well-managed warehouse.



Inventory Solutions ★



Gives you the ability to automatically forecast, replenish, allocate, and substitute your inventory. *LDS* maintains a historical data of all products, which includes sales profit, case movement and average profit statistics.

You can use this information to accurately forecast orders and replenish product in a timely manner. The allocation of product can be based on percent or amount. Item substitutions (either automatic or manually entered at order time) are easily handled. These inventory features are paramount to the success of your business.

Purchasing Solutions ★

Enhances your purchasing operations by automating procurement, sourcing vendors, returns, and bids/special pricing. *LDS* can create purchase orders by vendor. Before generating a purchase order, the system looks at recommended purchase quantities, lead times, safety stock statistics, pallet factors, minimum order quantities, and volumes. The end result is a balanced order. You can define bids and special pricing for each contract customer. Contracts can be guaranteed for a specific time period and reviewed periodically.

Sales Solutions ★

Empowers your sales force by automating pricing, quoting, and order processing. Customer pricing and quoting is handled with price books and order guides, which can be seamlessly downloaded to your laptop systems used in the field. Armed with this timely information, the Distributor Sales Representative (DSR) can quickly determine pricing, availability, and profitability requirements on each and every product your organization carries. Order processing with *LDS* couldn’t be easier. The system supports internet based 3rd party software, which allows DSRs and customers to submit their orders.

Finance Solutions ★

Provides all the financial reports and analysis you need to keep your business mean and lean. Automated Accounts Payable (A/P), Accounts Receivable (A/R), and General Ledger (G/L) operations.



Looking for a specialized accounting report? It’s probably already in *LDS*.

Use Edit Reports to verify transactions prior to posting; Source Reports are available for auditing purposes. The system also produces an essential Statement of Profit and Loss, a Balance Sheet, and a Comparative Profit and Loss Report for up-to-the-minute business analysis.

The Automated Credit Management System (ACMS) can be used to manage and modify customer terms on a daily basis - allowing for timely customer credit management.